

The Reasons

To Have a Buyer-Broker Employment Agreement

Contrary to popular belief, it's actually a good sign if a real estate agent asks you to sign a buyer broker agreement. This means that they want to work hard for you, but they also want some commitment on your part. You are hiring them and this is an employment agreement to have them to work for you. It provides a benefit to the buyer and their new home as well as the agent with their time dedicated.



Solidifies the partnership between agent and client and sets forth agent duties to them



Commitment to work together and sets the buyer apart as a VIP client



Allocates agent's time, resources & expertise to buyer guaranteed



It is a buyer agent's job to negotiate the "best deal" in the shortest amount of time



Protects you as a buyer



Provides buyer with a sense of security that the agent will be working for you - securing their services and loyalty to you



Without the buyer-broker agreement, a real estate agent does not have to have loyalty to you as the buyer or confidentiality.